

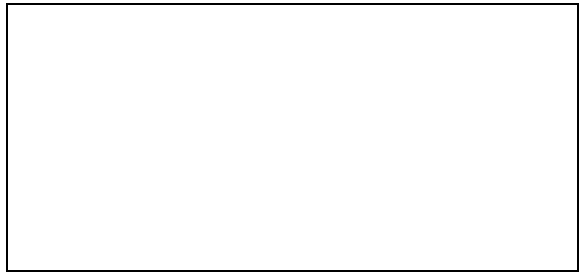
**NOTICE OF INTENT TO PURCHASE SOLE SOURCE COMMODITIES and/or SERVICES**

DATE/TIME OF INITIAL POSTING

DATE/TIME POSTING REMOVED

**APPROVED**  
By Joe Benjamin at 7:45 am, Oct 10, 2025

*Joe Benjamin*



The products and/or services listed below or on the attached pages are believed to be of a unique or proprietary nature and therefore only available from one source. If you believe you have a 'like' product or service to offer, please submit your complete cost proposal including descriptive literature and detailed technical specifications by email to the attention of the buyer listed below. If you prefer you may mail your proposal to the buyer at:

School Administration Building  
Attn: Purchasing Department  
301 Fourth Street SW  
Largo, FL 33770-3536  
Buyer: Jena Grage  
Buyer's Email: gragej@pcsb.org

Bid File Reference No.: 5700-6169

This notice was posted on October 10, 2025. All proposals must be received by the buyer by no later than 4 p.m. E.T. on October 20, 2025. Proposals received after this deadline will not be considered.

Thank you for your interest in Pinellas County Schools



Realityworks, Inc.  
 2709 Mondovi Rd.  
 Eau Claire, WI 54701 USA  
 (715) 830-2040

<http://www.realityworks.com>

# Quote

185569

10/2/2025

Expires: 12/1/2025

Prepared For	Bill To	Ship To
Erika Miller (727) 893-1842	St Petersburg High School 2501 5th Ave N St Petersburg FL 33713-6994 United States	St Petersburg High School 2501 5th Ave N St Petersburg FL 33713-6994 United States

<p><b>READY TO PLACE ORDER?</b></p> <ul style="list-style-type: none"> <li>Email PO and copy of quote to <a href="mailto:orders@realityworks.com">orders@realityworks.com</a> or call 800-830-1416 for payment options.</li> <li>Include Accounts Payable email address on PO</li> </ul> <p><b>CONTRACT ID: TIPS VENDOR #: 240804</b></p>	<p><b>QUESTIONS?</b>          Contact Karen McDowell  <a href="mailto:karen.mcdowell@realityworks.com">karen.mcdowell@realityworks.com</a>          (715) 858-7172</p> <p><b>Sole Source Info:</b>  <a href="https://www.realityworks.com/resources/sole-source-product-list">https://www.realityworks.com/resources/sole-source-product-list</a></p>
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Item #	Description	Price	Quantity	Extended
11120322	Sports Medicine Scenario Cards PROMO Get:FreeScenariocards-PR21		1	
35020437	Taping and Wrapping Simulation Kit		1	
35020501	Sports Nutrition Lab Kit		1	
35020433	Concussion Education Kit		1	
35010200	Lower Extremity Dislocation Trainer		1	
35010300	Upper Extremity Dislocation Trainer		1	
32010249	Bandaging and Wound Care Simulator		1	

Subtotal	
Additional Discount	
Shipping and Handling	
Tax	
<b>Total</b>	
Terms	Net 30

# Taping and Wrapping Skills Sim Kit Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Taping and Wrapping Skills Sim Kit possessing the following characteristics and features:

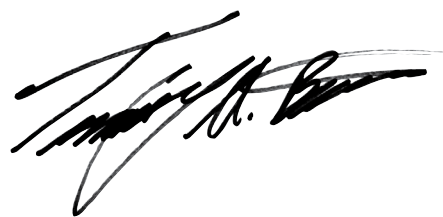
- Online access to 5-lesson curriculum and slide presentations, focusing on:
  - Introduction to Taping, Wrapping, and Protective Equipment
  - Taping vs. Bracing
  - Lower Extremity Taping and Wrapping
  - Upper Extremity Taping and Wrapping
  - Taping and Bracing Scenarios Therapeutic Modalities Flashcards (16 cards)
- Scenario Guide
- Taping and wrapping supplies:
  - Adhesive tape (15 rolls)
  - Cohesive tape (15 rolls)
  - Elastic tape (15 rolls)
  - Prewrap foam (15 rolls)
  - Tape cutter (15)
  - Medical splint rolls (set of 5)
  - Cervical collars (2)
  - Elbow braces (set of 5)
  - Air splints
  - Rapid splints (come in a separate case)
- Storage box
- 1-year limited warranty

Realityworks is the originator of the Taping and Wrapping Skills Sim Kit and holds all copyrights and patents to the Taping and Wrapping Skills Sim Kit.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,



Timm Boettcher  
CEO

Rev. 2025

# Sports Nutrition Lab Kit Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Sports Nutrition Lab Kit possessing the following characteristics and features:

- Spiral-bound 7-lesson curriculum, focusing on:
  - Nutrients
  - Nutrition to Enhance Performance
  - Body Weight, Body Composition and Body Fat
  - Food Labels
  - Safe Methods for Weight Loss and Weight Gain
  - Supplements
- Substance Abuse
- Poster set:
  - Nutrients poster
  - Nutrition Facts for Athletes poster
- Student Workbooks (set of 20)
- Body Fat Model
- Skinfold Caliper (4)
- Body Fat Skinfold Caliper Analyzer (4)
- BMI Body Mass Tape Measure (12)
- Storage box
- 1-year limited warranty

Realityworks is the originator of the Sports Nutrition Lab Kit and holds all copyrights and patents to the Sports Nutrition Lab Kit.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,



Timm Boettcher  
CEO

Rev. 2025

# Concussion Education Kit Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Concussion Education Kit, possessing the following characteristics and features:

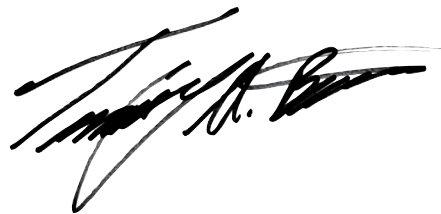
- Online access to 4-lesson curriculum, focusing on:
  - Introduction to Traumatic Brain Injury
  - How to Identify Concussion and More Severe TBI: Signs and Symptoms
  - TBI Treatment and Prevention
  - BI Case Scenarios
- Concussion Simulation Experience (10 student kits)
  - Concussion Simulation Glasses
  - Headphones & mp3 player
  - Storage case
- Brain and Cerebral Arteries Model
- Poster set:
  - Anatomy of the Brain During Concussion
  - Signs and Symptoms of Traumatic Brain Injury
- Soft-sided storage case
- 1-year limited warranty

Realityworks is the originator of the Concussion Education Kit and holds all copyrights and patents to the Concussion Education Kit.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,



Timm Boettcher  
CEO

Rev. 2025

# Lower Extremity Dislocation Trainer Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Lower Extremity Dislocation Trainer possessing the following characteristics and features:

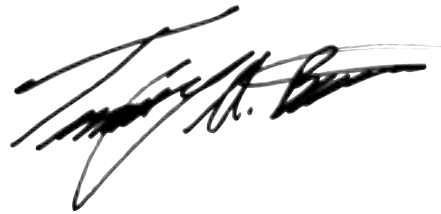
- Quick Start Guide
- Downloadable, 2-lesson curriculum
- 1-year limited warranty
- Hands-on practice relocating medial and lateral patella dislocations as well as anterior and posterior ankle dislocations
- Articulating joints and realistic skin
- Audible sound when the patella pops back into place

Realityworks is the originator of the Lower Extremity Dislocation Trainer and holds all copyrights and patents to it.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,



Timm Boettcher  
CEO

Rev. 2025

Innovative  
learning  
tools for skills  
training

[www.realityworks.com](http://www.realityworks.com)

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800.830.1416

information@realityworks.com

Realityworks, Inc.  
2709 Mondovi Road  
Eau Claire, WI 54701



# Upper Extremity Dislocation Trainer Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Upper Extremity Dislocation Trainer possessing the following characteristics and features:

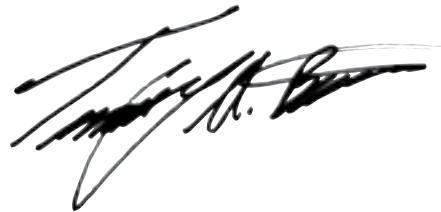
- Upper Extremity Dislocation Trainer
- Downloadable curriculum
- Quick start guide
- 2 tie down straps
- 1-year limited warranty
- Articulating joints
- Realistic skin
- Hands-on practice relocating shoulder, elbow, thumb, pointer finger, and middle finger dislocations

Realityworks is the originator of the Upper Extremity Dislocation Trainer and holds all copyrights and patents to the Upper Extremity Dislocation Trainer.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,



Timm Boettcher  
CEO

Rev. 2025

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800.830.1416

information@realityworks.com

Realityworks, Inc.  
2709 Mondovi Road  
Eau Claire, WI 54701



# Bandaging and Wound Care Simulator Sole Source Statement

This is to certify that Realityworks, Inc. is the sole source of the Bandaging and Wound Care Simulator possessing the following characteristics and features:

- Features 16 different wounds, including:
  - Thyroidectomy
  - Mid-sternal split (with 2 chest tube drains)
  - Right mastectomy (with simulated drain)
  - Right cholecystectomy (with simulated T-tube)
  - Laparotomy
  - Appendectomy
  - Left colostomy
  - Right ileostomy
  - Abdominal hysterectomy (transverse incision)
  - Left nephrectomy (thoracoabdominal incision)
  - Right nephrectomy (oblique incision)
  - Laminectomy
  - Stage 2 sacral decubitus ulcer
  - Right thigh amputation stump
  - Tracheostomy incision
  - Thoracotomy wound (pneumonectomy)
- Curriculum
- Quick Start Guide
- Limited 1-year warranty
- Product Dimensions: 33" x 19" x 10"
- Product Weight: 17.4 lbs.

Realityworks is the originator of the Bandaging and Wound Care Simulator and holds all copyrights and patents to it.

Materials and curriculum with this product state: © Realityworks, Inc. All rights reserved.

If you have questions or concerns, please call Account Services at 800.830.1416. Thank you for considering Realityworks products.

Sincerely,

Timm Boettcher  
CEO

Rev. 2025